

Rochester Wealth Strategies, LLC... A Strategy to Serve Always Succeeds

By Lisa Hook, Community Lifestyles Magazine
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Dominic D. Garcia, MBA, CRPC, president of Rochester Wealth Strategies, LLC has a simple solution to the seemingly complex scope of protecting your investment. It is, quite frankly, sincerity backed by industry expertise. Garcia has well over a decade of experience in wealth management and boasts a stellar track record of successfully building relationships and growing a solid foundation of knowledge that has earned him the trust of the financial community and our own community ... so much so that he made the decision to branch out on his own and become an Independent Advisor more than a year ago right here in downtown Rochester.

This strategy to serve with sincerity has earned the long-term trust of his of clients. This is why Garcia chooses to be a FEE-ONLY Independent Fiduciary, which means he is legally bound to put the needs of the firms' clients ahead of his own and is held to state standards to ensure those needs are met.

Under these unique circumstances, the wealth strategist foregoes commission to absolutely guarantee that his clients receive the best possible financial guidance. Garcia shares that he firmly believes this is the gold standard principle and the key to financial wealth and stability. "As a FEE-ONLY advisory firm, we are not compensated based on the sale of a product. By removing the opportunity to obtain commission, we avoid the incentive that is sometimes inherent with a fee-based advisor," states Garcia.

The dream of having his own firm was a leap of faith, but one that the fruits of his labor and passion for serving with sincerity have prepared him for. The community is blessed to have such an invested and committed entrepreneur make Rochester his home.

Rochester Wealth Strategies, LLC offers diverse services in the categories of Retirement; Investment Management, Retirement Planning and all the life challenges falling under those umbrellas. This includes people who may need to revise or start their retirement plans and people who want their investment to be accessible, which it is at all times, with a FEE-based fiduciary.

"In today's economy, if you get in an accident tomorrow or need to go into nursing home, you want to know your money is available at all times," shares Garcia. "What you see is a lot of advisors pitching annuities. A fiduciary is the complete opposite of that." This is the foundation of trust and sincerity that Garcia built Rochester Wealth Strategies, LLC, upon, and that trust is what will serve him well, in Rochester and surrounding communities.

Garcia is rooted in the community and intends to stay. He is a graduate of Oakland University, a member of the Rochester Regional Chamber of Commerce and a participant in the Chamber's Leadership Program. An avid chess player, Garcia is one of the original founders of the OPC's chess club. He lives in Rochester with his wife, Tara, and their three boys (with a girl on the way)

His downtown office at the corner of Main and University is warm and inviting, exuding Garcia's desire to treat his clients like family. His approach in life is much like it is in business, with sincerity and hard work. Give his office a call and schedule a free consultation. See if his strategy can serve your wealth management needs.

Contact Us: info@rochesterwealthstrategies.com www.RochesterWealthStrategies.com



Dominic Garcia is President of Rochester Wealth Strategies LLC, an Independent Registered Investment Adviser located in Downtown Rochester. RWS is a Fiduciary and Fee-Only financial advisory firm.